



Integrated systems produce efficiency in operations

The company required **traceability and optimization** of its **processes, businesses, and clients.**

With more than 15 years of uninterrupted work experience, AVA S.A is one of the principal Argentine companies producing and exporting canned fruits, sweets, jams and vegetable pulps.

They have modern plants with high operational efficiency, with hygiene and safety conditions adequate to world standards; Thus, AVA S.A has the following certifications in their plants: Ugarteche FSSC22000 Plant (Food Safety System Certification), Tunuyan and Tupungato Plants with BRC. The organization is oriented to develop its capabilities with high models of excellence.



SAP® solutions let AVA sustain the company's industrial growth.



Before: Challenges and opportunities

- The company had only an administrative system, that didn't go along the growth of the company.
- The information was managed in Excel sheets.
- Difficult access to reliable information.
- Difficulty in decision making based on existing information.

Why choose SAP and Process Technologies?

- Confidence and experience in this type of implementation.
- Process Technologies was the only supplier offering an integrated solution (hardware, licensing, implementation, and maintenance of SAP S / 4HANA and SAP Analytics Cloud).
- SAP tools allow them to expand in the future and comply with internal quality standards.
- Implementation of SAP S / 4HANA in 8 months.

After: Value-based results

- Dispose of better quality of information, which allowed better decisions to be made.
- Greater profitability per product lines and clients.
- Full production monitoring.
- Simplification of administrative processes.
- Improvement in the sales and collection processes.
- Incorporation of 3 new plants and farms into the operation and business in just 3 months.

"Working with SAP solutions has allowed us to have tools to go **along and strengthen the industrial growth** of the company."

Floreal Fernández Niello, Commercial Director, AVA S.A.

3 months It only took the incorporation of 3 new plants and farms.

100% Simplification of administrative processes and greater profitability

100% Better decisions based on the quality of the information.



Business
Mendoza, Argentina
<https://www.conservasava.com.ar>

Industry
Alimentary

Products and services
Production and marketing of canned fruit, tomato-based products, concentrated pulps and tin cans.

Employees
253 direct jobs (out of season)

Solutions y Services
SAP S/4HANA
SAP Analytics Cloud
Process Intelligent Agro

THE BEST RUN



Solutions and services characteristics

AVA S. A. implemented the following **SAP solutions** that allowed it to integrate all the company information:

- SAP S/4HANA.
- SAP Analytics Cloud.
- Process Intelligent Agro - SAP Qualified Partner Packaged Solution.



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